

# Reporting

Sales, staff performance, cash-up, and end-of-day visibility.

Updated Sun Jul 19 2026 02:00:00 GMT+0200 (South Africa Standard Time)

Owners · managers · supervisors

## Contents

1. Overview
2. What to check every day
3. Cash up
4. Analytics slices that matter
5. Exports
6. Trading day reminder
7. Common mistakes
8. Tips
9. Troubleshooting
10. Glossary

## Overview

Reporting answers: *How did we trade? Who sold what? Where did cash go? What leaked in comps?* Use **Sales** → **Analytics / Orders / Cash up** and related dashboards on admin (desktop or mobile).

---

## What to check every day

1. **Sales today** vs a normal day (filters in Analytics).
2. **Open orders** — nothing abandoned.
3. **Unpaid / signed** list — chase plan.
4. **Comps / voids** — anything unusual.

5. **Cash up** completed for shifts that ended.

Tavio reporting centres on **Cash up**, **Analytics**, and **Orders** history — not classic Z/X register reports.

**Tip:** Pick a fixed morning routine (10 minutes) before deliveries arrive.

## Cash up

Cash up reconciles expected drawer money vs counted cash, cards, tips, and payouts.

1. Staff finish open tables.
2. Run cash up for the session/shift.
3. Count cash; enter totals.
4. Explain variance (wrong change, missing tip entry, payout).
5. Manager signs off per your policy.

**In admin:** Sales → Cash up — review historical cash-ups when a shift disputes numbers.

## Analytics slices that matter

| View           | Why                       |
|----------------|---------------------------|
| Sales by hour  | Staffing the rush         |
| Sales by staff | Coaching & incentives     |
| Kitchen vs bar | Prep load                 |
| Payment mix    | Cash exposure & card fees |
| Top products   | 80/20 menu focus          |
| Comps / unpaid | Leakage                   |

---

## Exports

Export orders or summaries when you need accountants, franchise reports, or Xero-linked workflows. Keep raw exports stored safely.

---

## Trading day reminder

Reports follow **business hours**, not always calendar midnight. If Friday service ends 02:00 Saturday, those sales may still sit on Friday's trading day.

---

## Common mistakes

- Reading "today" without checking hours.
  - Comparing staff sales without section fairness.
  - Ignoring comps because "it was only a few drinks."
- 

## Tips

**Good practice:** Weekly 15-minute owner review: sales, variance, top voids/comps, unpaid aging.

---

## Troubleshooting

| If this happens              | Check this                                  |
|------------------------------|---------------------------------------------|
| Numbers disagree with memory | Filters (staff, payment, date); trading day |
| Cash up variance             | Tips entry; payouts; wrong shift selected   |
| Missing order                | Still open; voided; wrong venue/day         |
| Export empty                 | Date range; filters                         |

---

## Glossary

| Term        | Meaning                             |
|-------------|-------------------------------------|
| Cash up     | Shift money reconciliation          |
| Trading day | Open-to-close reporting window      |
| Leakage     | Comps, voids, unpaid, theft, errors |
| Session     | Staff work period on POS            |

